

AngelVision Technologies, Inc.
7320 SW Hunziker, Suite 304
Portland, Oregon 97223
(503) 620-3377

Director of Business Development

Multiple Positions Available -- One candidate sought for each major US City
(Opportunities also exist in several Foreign Countries)

Company Description

AngelVision Technologies is an exciting and fast-growing startup headquartered in Portland Oregon. Although we are just 2 years old, we have attracted over 30 clients and assembled a top-notch group of hardworking and focused team members who share in our vision.

We are changing the way companies market their services by offering a unique approach to advertising. Our Impact Movie technology significantly increases the sales of our customers, while decreasing their sales and marketing costs. You can view a sample Impact Movies at www.ImpactMovie.com and <http://original.ImpactMovie.com>. You are also invited to read our summer newsletter at www.AngelVisionTech.com/newsletter.

We are searching for a select number of exceptional individuals for the position of Director of Business Development. These individuals will work in various cities promoting our state-of-the-art marketing services. Production and sales support is handled out of our corporate headquarters in Portland.

This is a unique ground-floor opportunity in a very fast-growing and progressive company.

Geographic Locations

- One person will be assigned to each major metropolitan area.
- Individuals in foreign countries are also desired.

Job Description

The ideal candidate will be entrepreneurial-oriented or have a desire to run their own business -- but need...

- a proven product or service to market -- (We have over 30 clients)
- one that is desperately needed by companies - (Companies NEED to spend money on marketing)
- offers a healthy profit margin -- (We pay at least \$500 for each sale)
- has very high barriers to entry -- (No one else can produce Impact Movies, and if they could, they would cost at least 4 times as much)

We are seeking individuals who are self-motivated and want to be rewarded based on their own performance. (Commissions for each sale are generous and your ability to generate sales, and thus your income level, is virtually unlimited.)

Day-to-day sales activities include following-up to sales inquiries, scheduling online sales presentations and writing sales proposals.

Depending on experience and the geographic location, this individual will also be responsible for:

- Identifying new business opportunities for AngelVision
- Developing strategic relationships with business partners
- Expanding into new markets
- Coordinating expansion into foreign countries
- Working with editors of business publications and media

Helping You Do Your Job

Many companies do not understand the needs of salespeople. At AngelVision, we know how to market and sell. After all, that's what we do. And since our Impact Movies are so effective at increasing the sales of our clients, we decided to use our own Impact Movies to market our services.

Therefore, we have many powerful and effective sales tools at your disposal to help you generate new business. Additionally, for the most part, generating sales is as simple as:

- (1) Inviting sales executives, marketing managers and business owners to watch our sample Impact Movies, and
- (2) Inviting them to attend an educational and informal seminar called "Coffee with AngelVision" and "Dessert with AngelVision". These presentations are highly informative, free and presented online. They are given by company President and Founder Mike Jingoian.

Our close ratio from executives who attend this presentation is close to 20%!

Qualifications

Very limited business experience is required. However, we are very selective with respect to character, ability and drive. Successful candidates will possess the following characteristics:

- Must be a self-motivated individual who is willing to work hard for a fast-moving start-up
- Open to constructive criticism
- Excellent follow-through on projects
- Exceptional writing and verbal communication skills
- Must be committed to a successful sales career in advertising
- Attention to detail and providing exceptional customer service
- Highly motivated and focused
- Ability to handle multiple priorities
- Honest and ethical
- Successful sales experience (of any kind) is required
- Must be computer literate including using Outlook, Word, and navigating the Internet.
- A minimum of a 2 year college Associates Degree

You will get noticed more if you have:

- Successful experience selling marketing tools
- Successful experience working at an advertising agency or a sales consulting firm,
- 5-years successful sales and marketing experience of any kind
- An MBA or 4-year business degree

Management Team

This individual will work under the direction of Mr. Jingoian (www.AngelVisionTech.com/Mike.pdf), a successful entrepreneur and passionate leader who is very focused, but equally fun to work with.

Our Values

We have a progressive philosophy and management team that is dedicated to the following core values:

1. Offer the highest level of service possible.
2. Assume a leadership role in helping our clients exceed their goals.
3. Communicate honestly and frankly about the costs and progress of our work.
4. Encourage, assist and empower our employees to meet their full potential.
5. Deliver more than what is expected in a company.

Vision and Culture

Once we succeed in nationally branding our Impact Movies, we plan to expand our product offerings. Ultimately, we wish to become the world's first Internet television network. The only variables that will determine our success are focus, hard-work and commitment. All members of our team share this vision and work together as a cohesive and efficient group. At AngelVision, there are no egos, drama, office politics or hidden agendas, making AngelVision an enriching (as well as profitable) place to work.

Furthermore, we offer exceptional opportunities for personal and professional growth. Communication is based on the principles of www.LandmarkEducation.com and we reimburse the tuition for these programs. Other benefits are also possible, such as attending the Grammy Awards and post parties as we did in 2001 and 2002. (You can view photos of our social events from the Compost link on our website: www.AngelVisionTech.com).

Compensation

Like all members of our team, profits are shared as revenues are collected. As such, compensation is currently 100% commission based (this will change as we become more established). However, commissions are generous and extensive sales support is provided. The projected first-year income range is \$52,000 to \$120,000. In fact, if you recommend a friend to us and they become a client now, then we would pay you the same commissions that you would earn on the job.

In addition, substantial bonuses are available along with a generous equity package that would normally not be offered for this type of position.

To Apply

Email your resume to BusinessDevelopment@AngelVisionTech.com. Please include a short explanation on (1) how you see yourself helping us achieve our goals, and (2) why you would like to be part of our team.

- Please email only.

We wish you the best in your job search.

Take Care and Be Well,
The AngelVision Team